



**BLACK WALL STREET**  
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*Business Foundation Blueprint*

The Blueprint You Can Trust to Create  
Consistent, Steady & Meaningful Growth  
in Your Black Owned Business

**BECAUSE BLACK WEALTH IS  
CRITICAL TO BLACK POWER**

# **Black Wall Street Business Foundation You Can Trust to Support Consistent, Steady & Meaningful Growth in Your Life & Business**

## **BECAUSE BLACK WEALTH IS CRITICAL TO BLACK POWER**

This Black Wall Street Business Foundation Blueprint is a 3-step system to help you get clear on the legal, insurance, financial, and tax systems you'll need at each stage of your journey to leadership. When you dial-in your vision and make the right decisions for the most efficient and effective use of your resources - whether you want a 6, 7, or even 8-figure business - you can step fully into your role as the CEO of your Black Owned Business.

Whether you want a big business that makes a huge impact in the world or you simply want a consistent steady income you can count on employing a couple of other people, you need to create the foundation I'll be sharing with you here so you can trust yourself at each stage of your journey. And, this is a journey. It's a journey to you becoming the leader of your own life, the creator of your own economy, and a person and our Black community can count on

Stepping into your leadership as CEO of your Black Owned Business can be one of the most impactful, meaningful choices you make in your life because it means you get to create a future reality truly worth living into, not just for yourself, but for your entire community. In a world full of chaos, where so much cannot be trusted, it's time for you to become a trustworthy leader you can count on, no matter what.

As Black Wall Street grows, and something called the "Great Reset" looms, many small businesses are being decimated. Our individual and collective sovereignty depends on us - Strong Black Leaders - to step into our leadership and power ... we cannot abdicate our leadership, we must step up and learn how to lead.

By getting clear on your vision, setting the right goals, and understanding the legal, insurance, financial, and tax systems and how they apply to us, we can use the system for the benefit of our communities, stand in our leadership as role models, and step up to lead.

## **HERE'S WHAT YOU WILL GET BY USING THIS BLUEPRINT:**

### **CLARITY:**

What does being the CEO of your Black Owned Business actually mean to you? Define your vision based on the future timelines YOU are choosing to create on pg 7. This is where you begin to shift from uncertainty to personal sovereignty.

### **COMMITMENT:**

Leadership, and your ultimate success, begins with your commitment, but how do you know if you are committed to the right outcomes for you? Find out on pg 5.

### **FOCUS:**

You no longer have time or energy for bright shiny objects or squirrels that take you off path or purpose. See exactly where to make your next investments for the highest leverage so you don't waste what you have on confusion or uncertainty on pg 15.

### **AWARENESS:**

Whether you have a job, a side hustle, a practice, a business, or are building a company that you can sell one day, it can be easy to get lost along the way to becoming the CEO of your life and business. Open your eyes to what's most important for you based on your unique stage in the process starting on page 10.

### **BLACK WALL STREET LIFT SYSTEMS:**

LIFT your life and business with the legal, insurance, financial, and tax systems you need as you move from employee, practitioner, or artist to CEO starting on page 16.

### **BE THE BEST BOSS EVER:**

You've probably never had a great boss, and so it wouldn't be surprising if you didn't know how to lead others well on the path to achieving your dreams. But you truly can be the best boss ever, and attract the best people to work with you toward a common vision and purpose. See this possibility for yourself on page 19.

### **KEEP YOUR HARD-EARNED MONEY:**

You can't afford to keep losing money on the wrong investments, advisors, or simple errors that are easy to avoid when you've got clear guidance.

# HOW TO USE THIS BLUEPRINT:

- If you are just starting out, use the Blueprint as a step by step guide to establishing your foundations with a foundation of Enough + your big picture, and clarity about your future, in heart and mind.
- If you've been at it for a while, you can use the Blueprint to revisit your foundations and shore up whatever might need reinforcement, so you can rest, relax and enjoy what you are creating from a place of Enough.
- As you grow (or if you are already established), use the Blueprint to map your growth so you are able to scale from one stage to the next with confidence, clarity, and the consistent income you need to make wise investments at each step of the way. You will always have Enough.

You deserve to have a million-dollar business foundation beneath you and your work in the world, whether you want a million-dollar business or not.

Having 'Enough' isn't an arbitrary financial goal, it's based on knowing what you need to thrive, at each level of your life and business. Enough, as we refer to it throughout our teachings, means you can earn what you need, when you need it, on-demand ... so you know you always have what you need, and can break free of the false scarcity paradigm we live in.

Enough is about using your non-renewable resources of time, energy, and attention to tap into the infinite resource of money available, and use it wisely.

**Your Business Foundation begins with CLARITY on where you are now and what you are creating 3 years from now, so you can ENVISION AND ENACT your future NOW.**

# *Step #1: Clarify Your WHY*

## **WHY is it critical for you to Build a Business You Can Count On?**

Starting with WHY is what leaders do. Leaders inspire. Your WHY is what's going to pull you through, and keep you going when you want to give up. And you WILL want to give up. It's normal. But, success is reached by those who know their WHY and keep going, with a focus on the right things, when they want to quit. Your WHY could be lived and expressed by serving a small number of people with work you truly believe in, to provide a life you love for yourself and your children with plenty of time to give to your local community or organizations you support.

Your WHY could be expressed through the path of working inside of someone else's company providing a high value, well-compensated service, so you can free up your time to work on a major heart project that doesn't pay you, but makes a big impact on your life, community, and the world.

Authentically living your WHY could mean you earn Enough money from your work in the world that you can free up your time to take care of yourself, your children, be there for your neighbors and their children, or take care of your senior parents.

Your WHY could be because you have a body of work that is meant to serve thousands or millions of people, and you just cannot ignore it.

Your WHY could mean impacting 1 person, 4 people, 150 people, 70 million people, or 1 billion people. There is no right WHY or the desired impact in service to living your Why fully, there is only yours and what's true for you and your life path. I have a friend whose goal is to impact the lives of a billion people through a huge platform, while another friend's goal is to have 150 people say that he was the biggest positive impact in their lives.

All of these WHYS are equally important, and each requires foundational knowledge, that few of us have gotten via our parents, our educational system, or our legal and financial systems, to support you to do your work in the world from a place of ease and grace.

# SO, LET'S START THERE ... WHAT IS YOUR WHY?

## *Consider...*

- What is so compelling to me that I might be willing to dedicate the next 3+ years towards making it happen?
- What is important to me? What are some of the things I value? What matters to me the most? In my personal life and the world?
- What **MUST** change in my life? And how will creating consistent income and a solid business foundation, that I can trust, create the new reality I'm longing for?

Your WHY can be what you stand for and how you are committed to contributing to the world and serving others. However, we invite you to get truly connected to your PERSONAL why.

What's going to keep you going and motivate you when it gets hard because you're stretching beyond your comfort zone and you want to give up?

Get honest -- what's at stake for you, if you don't step into your role as CEO of your life and business?

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## *Step #2: Your Map to Freedom*

### **Locate yourself on the map so you can plan how to get where you want to be using your Black Wall Street Money Map Workbook**

1. Look out into the future 100 years from now. You're no longer here. Imagine the impact you've made on your family line or the world if you aren't having children. What's most important to you about that impact?

As your future self, now no longer here, imagine who you have impacted and what you've left behind. Write down what you see.

2. Look out into the future 20 years from now. Your life will be completely different 20 years from now. Project forward. Who are you then? How old will you be? If you have children, how old will they be? If your parents are still living, how old will they be?

Ask your future self what s/he has to share with you about what really matters, and what you need to know about who you are here, why you are here, and what's yours to do.

Consider this, you can accomplish anything you want over a 20-year time period if you envision it now, and take dedicated, patient, action steps toward that vision. Dream as big as you desire.

What does your reality look like and FEEL like in 20 years, and how have you contributed to creating exactly that? Include yourself in your vision -- is impact only about the external? It should also include how you experience the work being done, and how it feels to be you now.

3. Look out into the future 3 years from now... enough time to have created the foundation for just about anything you want, but also a short enough period for not so much to have changed, and for that to be okay too.

Based on the reality of your current life circumstances -- your age, your income, your skills, your family reality -- what would you love to be different in your life 3 years from now?

**You can get from wherever you are right now to where you want to be in just 3 years, with a clear enough WHY, and clarity about where you want to be 3 years from now.**

**WHAT DO YOU WANT TO BE TRUE 3 YEARS FROM NOW?**



Depending on where you are now, this map of various income models may give you clarity on where you are now and what your next stage of success looks like in the context of your bigger journey.

Identify the income model you are currently using out of the 5 indicated below, and choose the adventure that you are on, to get clear on where you will need to focus, what you will need to establish, what you will need to clarify, and be aware of as you leap from one level to the next.

### **JOB**

(pg 10)

You work for someone else and have little control over your income or impact unless you make the shift to "intrapreneur" and take full control of your income/impact within the company you work for (being an entrepreneur within a larger container).

### **JOB + SIDE HUSTLE**

(pg 11)

You've built up additional income streams outside of your job, either just for extra income, because you want to learn/prepare for the future, or because you want to see if you can build a business.

### **PRACTICE/ARTIST:**

(pg 12)

You've got a 1:1 service you offer and you are getting paid based on time (hourly or flat fees based on the number of hours), or a product you are making yourself and you can quickly see you are going to run out of time, and not be making enough money or having the impact you want.

### **BUSINESS:**

(pg 13)

You've got a great service or product, a known audience for your service or product, an offer that converts, and you can see it's time for additional teams and systems so you aren't managing all of it yourself.

### **COMPANY:**

(pg 14)

You are ready to begin to consider what your business may look like when it's operating with you only in your zone of genius, maybe even fully without you, and definitely beyond you.

# *Job to Intrapreneur*

You work for someone else and have little control over your income or impact unless you make the shift to intrapreneur and take full control of your income/impact within the company you work for (being an entrepreneur within a larger container).

Focus on providing so much value in your role that they want to pay you what you need + more, and your job is secure until you are ready to move on to another role in the company, or outside of the company.

Establish habits of self-care and metrics of life success, knowing that your income is handled by your job and that becoming fully responsible for your own income outside of a job, and perhaps even hiring others, requires a foundation of self-care that you can establish right now.

Clarify your self-care needs + your gifts, skills, and talents + what you really do need now + the hidden resources available to you to make the leap into independence or to double down at your job and become an intrapreneur.

Become aware of the risk of golden handcuffs. Check in with yourself at least annually to determine if the job is still meeting your needs on all levels -- financially, emotionally, and from a growth perspective. If it is, great.

If your job is no longer meeting your needs, stretch into re-negotiation of boundaries and expectations around a new level of Enough for you, and for the value you bring to the business in your role, from an empowered place, rather than getting stuck in resentment around your job.

Where Do You Want to Be in 3 Years?

# *job + side hustle*

You've built up additional income streams outside of your job, either just for extra income, because you want to learn/prepare for the future, or because you want to see if you can build a business.

Focus on getting clear about how much you need to be earning from your side hustle to know you can leave your job and go all-in on building your practice or business.

Establish an understanding of foundational business knowledge, get your basic legal, insurance, financial, and tax systems in place, and keep engaging in self-care, becoming a master of time systems and calendaring practices, even as you get busier with your side hustle.

Clarify your service, your offer, your audience, and how to package your services, or, if you are an artist, your products.

Become aware of creating unreasonable expectations on yourself and what success at this stage really looks like, so you don't inadvertently compromise your belief in yourself.

Set a metric of success that is a stretch, but achievable, while working a job and launching a service or product. Base your goal in Enough: earning what you need to thrive and using your time in alignment with that goal, as well as everything else that is important to you. Your metric should be such that when you reach your goal, you know you do have a service or product worth investing in, and you can commit to gathering the resources to make your next level of investment in leaving your job so you can take your next step in your journey. How much do you need to earn from your side hustle consistently to be able to leave your job confidently?

# *Practice / Artist*

You've got a service that you offer and you are offering it, getting paid based on time (hourly or flat fees based on the number of hours), or a product you are making yourself and you can quickly see you are going to run out of time and not be making enough money or having the impact you want.

Focus on YIELD: package your 1:1 service in such a way that you are able to charge on a flat fee basis at a high enough fee to deliver an outcome you truly believe is worth it, to people who need it. No more delivery based on time!

Establish new time and money mastery systems that begin to incorporate hiring others to free you up to focus on the highest leverage activities, sharing your YIELD with others that can support you to serve with more ease and grace.

Clarify how many of each outcome-based packages you need to enroll each month or products you need to sell to hit your next level of financial goals so you can invest in systems + team.

Become aware of where you are making it harder on yourself than you need to because you don't believe you have enough. When coming from not having enough (or not being enough), you will often try to do too much yourself, and not get the support you need to actually deliver on a service you know is worth more than you feel confident to charge right now. It's easy to get stuck here in a pattern of chronic under-charging, under-earning, and over-promising what you can actually deliver on with the limited support you have.

What's the outcome you deliver to the people who will value it the most so you can package your service or product into a deliverable you believe in at a price point that gets you to the YIELD you need?

# *Business*

You have a great service or product, a known audience for your service or product, an offer that converts, and you can see it's time for additional team and systems so you aren't managing all of it yourself.

Focus on learning to be a leader, and to manage your people and your money so you can build efficiencies around how you offer your services or sell your products. It's time to hire others in the community to support you as you become a Creator of our Black Economy.

Establish internal and external support structures you can trust so you can rely on others to support your vision and live in their own zone of genius, so you can live into yours, which is necessary for your next level of growth.

Clarify the team support and advisors you need to expand your income streams so you can move from solopreneur/practitioner working in the business to CEO working on the business.

Become aware of where your perfectionistic tendencies, need for control, and high standards could keep you from building a business that allows others to step into their zone of genius, so you can live into yours.

Get the support you need from trusted advisors to productize your service for leverage and to hire the right team members with clear expectations and boundaries, laid out in win/win agreements, based upon a growth plan grounded in clear metrics of success for your future.

Which team and systems can you invest in this year that will create your Leveraged, Impactful, Fun, and Transformational (the next level of LIFT) business model next year?

# Company

You are ready to begin to consider what your business may look like when it's operating with you only in your zone of genius, maybe even fully without you, and definitely beyond you.

Focus on HARVEST and how to create that harvest for yourself while at the same time creating legacy, so that what you leave behind after harvest is able to survive and thrive without you.

Clarify the stages of harvest, the long-term vision at the biggest level of impact, and make all short-term harvest decisions with the end in mind. Shift from thinking of yourself as CEO to considering what the company looks like when run by someone other than you, so you can work in the business, on the business, and above the business, as you choose. Clarify your next 3 years of revenue goals so you can invest in systems + team. Map growth with team needs and what you'll need to sell, to hire at each next level, to expand your capacity to serve and get in your right role.

Become aware of what it will take to reach your vision for your life and business, and ensure you are making all short-term decisions with the long-term vision in mind. Be willing to make investments in your business for the long-term, even if that means keeping your personal standard of living lower than you would like, for a period of time. Stay keenly aware of what is Enough for you personally, so you can invest for a future harvest that gives you real choice and will relieve any and all financial pressure and allow you to live into the future vision you are creating for yourself.

Get a business valuation now, so you can establish a baseline and create a clear 3-year plan to increase your valuation, and the ability for your business to run without you, so you can plan for harvest wisely. Hire trustable advisors to support your journey.

**Based on where you are now, and where you see yourself going next, where will you FOCUS your time, energy, attention, and money for the next year, in service to where you want to be 3 years from now, 20 years from now, and ultimately even 100 years from now?**

**Consider your timelines with intention, and then surrender and trust yourself to take the next steps. This is the path at all levels.**

## *Step #3: LIFT With Structure*

**When you invest in the right legal, insurance, financial, and tax (LIFT) structures, systems, and support based on where you are now and where you are going next, in the context of your WHY and what you are creating, you can relax.**

**This is often where people get taken off track and blindsided by Life. It's really where the rubber meets the road and you get to put your money where your mouth is.**

Do you REALLY believe in your WHY? And do you have the Foundations you need to support your next steps?

The level at which you invest in our Black Wall Street LIFT systems and structures will answer that question more than whatever you say is true. Otherwise, you are making decisions for the future that says you don't really believe in what you are creating. If you don't invest in implementing LIFT systems, you aren't taking what you're creating seriously.

This is important because Life reflects back to us what's happening in our subconscious via experiences that make the invisible, visible.

So, on the surface, you might say to yourself -- yes, I believe in myself(!), and I'm committed to creating my WHY, along with the sustainable income, systems, and structures I need to support myself and my team and my work in the world.

And, yet, if you are not making choices around the use of your time, energy, attention, and money in alignment with that belief, and creating the container to actually receive what you desire, Life will reflect that incongruence back to you in the form of inconsistent income, client and customer complaints, team members who don't fulfill on their promises to you, and a whole host of other negative experiences that indicate your misalignment. Those experiences then result in self-doubt, worry, and lack of confidence in yourself as a business person.

Here's the great news -- you have the ability, power, and even responsibility to turn this all around, and I've discovered a straightforward way to do it that most of us overlook because we simply don't know what we don't know, and have never learned the foundational knowledge we need for business.



Step 3 of the blueprint is where we make the choices that indicate we are taking full responsibility for the future we are creating, and we show Life that we are serious, ready to grow up, and step into the future reality we say we want and are ready for.

We often say we're ready for consistent income or a big impact, but then the way we handle these "adult" parts of life and business indicate otherwise. It's easy to make short-sighted (really childish) decisions that won't actually support the long-term vision you say you want to create.

Our Black Wall Street LIFT systems and structures tells your clients, customers, partners, investors, lenders, banks, and even yourself that you are serious about your personal goals and desired Impact, and is willing to do what's necessary to support your work in the world. And, guess what happens? Life responds with the consistent income, the clarity and the confidence you need to relax and enjoy being in business.

Yes, the learning curve can be a bit steep, but it's worth it because once you learn it, you've got it and can rely on yourself in ways that make all effort put towards learning, worth it. And, as a business person, you can and need to do things that are hard.

This is where you establish the foundations for success that few others will do, and what sets you and your business apart.

In service to you beginning to get educated about the legal, insurance, financial, and tax foundations you need at each stage of your journey, here's an overview of our Black Wall Street LIFT structures, systems, and support you'll need.

This is an oversimplification so you can begin to see, but if you are really serious about gaining the foundational knowledge you need to make decisions from a place of Supreme Awareness rather than stumbling through the dark blindly pretending you know how to do business when you know you don't know, here's guidance on how to take the next step.

## **Consider This Your Million Dollar Education**

## **THE UPWARD SPIRAL PATH**

**is a commitment to stretching, growing, learning, and evolving. You see possibility at every new horizon and find the opportunity to evolve even in the hardest of situations.**

## **PERSONAL RESPONSIBILITY**



## **VICTIM MENTALITY**

## **THE DOWNWARD SPIRAL PATH**

**has excuses, reasons, exhaustion, disempowerment, blame, and shame. You enter the downward spiral when you are not taking full responsibility for your life.**

# Stage 1

## Foundation for ENOUGH

### Primary Focus is Separating Your Personal and Business Assests

- Get your business entity set up or cleaned up, including operating agreement or bylaws (template is fine if single member or highly customized if multiple owners).
- Fund your business with a capital investment or loan to get from \$0 to baseline/breakeven or plan to get there. Document all investments or loans clearly. Or, if operating already, document contributions to the business for tax purposes.
- Get your personal legal matters handled, so that if you become incapacitated or when you die, your family can find what you have, where it is, and how to access it ... otherwise some of it will be lost, and your family will be stressed cleaning up a big mess (start with your Personal Resource Map, and then a complete Estate Plan)
- Get foundational insurance in place -- health, life, home + basic business liability/professional liability protection, including possibly an umbrella policy. Don't opt out of insurance because you don't understand systems. Learn to use the resources available to you wisely so you can create new systems. And, we believe insurance says "I love you" (to yourself and the people you love).
- Get clear on how much money needs to come out of your business to support your personal needs and ensure your income model will meet that need -- know what ENOUGH is for you, right now, so you can get on the upward spiral. Put yourself on payroll ASAP and maximize expense deductions to pay as little in taxes as possible.
- Establish baseline profit and loss statement (P&L) + forecast with initial goals established for business revenue to pay yourself as well as next-level growth to hire your first team member(s) upon hitting identified goals.
- Schedule a minimum of two hrs/wk to handle business admin matters, including legal, insurance, financial, and tax matters. **WHATEVER YOU DO, DO NOT GIVE UP!!!! YOU CAN DO THIS. IF I CAN DO IT, YOU CAN DO IT TOO!**

# Stage 2

## Growth for YIELD

### Primary Focus is Shifting From Practice to Business (Shoring Up Your Foundations)

- Map a 3-year plan to get you from where you are now to where you want to go with your service systematized or productized for leverage, full team support, consistent cash flow, and the steady clarity that is required for you to truly be a leader of people. Establish a relationship with legal counsel, if you have not already, to support you in getting foundational template agreements developed for hiring team members, bringing on clients, and consider upgrading operating agreements or bylaws, and have regular meetings with legal counsel, at least monthly, if not more often.
- Schedule regular weekly meetings or twice a month meetings with legal counsel and/or a Black Wall Street LIFT Business Advisor to continue to build on foundations and have a monthly meeting with your bookkeeper (including either legal counsel or Black Wall Street LIFT Business Advisor for strategic decision-making).
- Consider trademarks and copyrights and ensure all websites have privacy policies + terms of service.
- Hire a bookkeeper, update P&L, and establish a regular cadence of monthly meetings for categorization.
- Consider next levels of insurance for personal disability and employment practices (if you have team members).
- Uplevel work with bookkeeper to include clarity regarding funding of business growth, weekly cash flow forecast review, and using monthly P&L review to make strategic decisions.
- Establish a relationship with CPA for proactive tax planning.
- Consider working with a Black Wall Street LIFT Business Advisor to support you in creating a 3-year forecast, weekly cash flow forecast and to uplevel work with your bookkeeper to use your P&L strategically.

# *Stage 3*

## **Scale for HARVEST**

### **Primary Focus is Becoming a Company (Investing for Legacy)**

- Consider your exit or succession strategy, and what you can do now to prepare to increase the valuation of the company so that when you do exit, the business is well- supported to succeed and you can Harvest what you need for your next steps in life and business.
- Create a leadership team for each department of the company, such as sales, marketing, fulfillment, finance, and operations.
- Consider hiring an Integrator who will be with you for the long-haul and can operate your business, lead your team, and even manage you well.
- Consider bringing on additional operational support: outside business legal counsel for regular proactive support, fractional CFO support, and consider additional HR support. A Black Wall Street LIFT Business Advisor and/or Family Business Lawyer can help you bring on these long-term support professionals.
- Convert Independent Contractors to employees, if you have not already.
- Consider Entrepreneurial Operating System (EOS) to establish project plans, goals, metrics, and keep the team growing with ease to meet expanding capacity needs.
- Get into your role as leader and visionary and do what only you can do as you hire people who are smarter and better than you, to do what they can do better -- and then get out of the way as much as possible, while still maintaining the vision, monitoring the metrics, inspiring the team leadership to become inspiring leaders to their teams.
- FOCUS on increasing the valuation of your company. Your legacy and impact are worth it to the Black Community.

# *Bonus*

## **END OF YEAR TAX SAVINGS STRATEGY FOR EVERY SIZE BUSINESS**

Whether you are still a sole proprietor or filing your taxes as an S- Corporation, a C-Corporation, or a partnership, you have until December 31 to structure your business affairs to save money on your taxes. These tax savings opportunities DISAPPEAR after 12/31, so now is the time to get the information you need.

First, if you have not already contacted your CPA to ask for an estimate of the taxes you will owe, based on your year to date income and expenses + your expected income and expenses for the rest of the year, you must do that now. Here are the exact words to use with your CPA: “Here’s my year to date P&L. Please send me back a pro forma tax projection with taxes filed as-is, and provide me with two tax savings plans that I might want to consider.”

If you do not have a CPA, now is the time to begin a relationship. Join us on our next live webinar to learn how to find the right CPA, so you can maximize the benefits of this critical business relationship, instead of just hiring the person referred to you on social media.

Second, whether you have a CPA or not, you can do your own back of the napkin tax planning by estimating your total income, your total tax-deductible expenses for the year, and estimating your profits.

Remember this: you pay taxes on payroll and profits, and if you are structured to pay taxes as a sole proprietor, you are very likely going to overpay by at least 8-10% on your taxes. There IS action you can take this year to fix that, but you’ll have to be ready to get into action. So join us on our upcoming webinar AND before then, look at your numbers, estimate your profit, and commit to take action before the end of the year. It might mean that you are going to convert your sole proprietor to an S-Corporation before year-end, and bonus yourself officer's compensation, but that means you need to get into your role as CEO of your life and business NOW. Join us on our upcoming webinar for details.

If you are already set up to pay taxes via a corporation, great you’ve taken an essential foundational step forward. The next step is to make sure you’ve properly set up your payroll, and that you are paying yourself as little as possible via payroll, but at least a reasonable amount. If you aren’t sure about this, join us on our upcoming webinar and I’ll share more details. Then, get your pro forma back from your CPA or do your own math with your bookkeeper, or on your own, to determine where you are right now from a taxable profits stand-point, and then join us on our upcoming webinar, so I can guide you to the specific tax savings actions you can take this year so you save big at tax time.

**You can't and should not do this on your own. It cost me thousands of dollars, years of lost progress, and almost giving up on all my dreams to learn how to do this ... you don't have to go through all that.**

**Join us here to get the support you need to create your own Black Wall Street LIFT Business Foundation, with the exact right-size legal, insurance, financial, and tax structures, systems, and strategies for your income model, your life, and the work you are here to do in the world.**

**#RiseinPower**

**BlackWallStreet.com**

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